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SAP S/4 HANA Migration to tackle fast-evolving markets

CAN YOU FEEL THE CHANGE?

SAP S/4 HANA is one of the best ERP systems offered by SAP. Migration to SAP S/4 HANA can help businesses tackle the fast-evolving markets and streamline the goals of the business. The business suite can be hosted on-premise, cloud, or hybrid technology.

The ERP leverages the capabilities of the in-memory data technology and offers unparalleled data processing and visualization competencies. SAP S/4 HANA provides businesses with real-time insights that ensure effective decision-making. Harness the benefits of cutting-edge technologies such as machine learning, the Internet of Things, and artificial intelligence to enhance the growth of the business.





SAP S/4 HANA CHANGING THE GAME FOR RETAIL INDUSTRIES

- With a motive to expand the business and establish an efficient supply chain, the business was facing a lot of complications with filling the gaps in the supply chain. The pursuit of establishing effective connectivity between different warehouses and lack of inventory data drove the retailer to migrate to SAP S/4 HANA. The ERP comes with unique features such as labor management, advanced shipping capabilities, and transport management. This helped the retailer to establish a strong supply chain while also keeping track of available inventory in different warehouses. SAP S/4 HANA benefitted the retail business by minimizing the challenges involved in the management of inventory and in the due process improving the transparency through live inventory management.
- Difficulties in managing the seasonal products, a retailer dealing in sports equipment and sportswear decided to migrate to SAP S/4 HANA. The volatile market was making it very difficult for the retailer to keep up with the changing life cycle of the products. Not only this but the retailer had to spend a lot on maintaining and keeping track of the product data. Migration to SAP S/4 HANA nullified all of these challenges as the ERP is equipped with a unique seasonality feature that helped the retailer track the lifecycle of products with ease. The easy-to-use interface of SAP S/4 HANA made it easier for the retailer to create and maintain the data of the products without much effort.
- A retail business specializing in fashion was struggling to meet the demands of the digital economy and adjust to the rapidly changing market. As these issues kept on piling, the retailer decided to migrate to SAP S/4 HANA to ease the operations and maintain a visible online presence. The ERP helped the business become more agile and flexible while simultaneously enhancing the customer experience. With SAP S/4 HANA at their rescue, the retailer could quickly adjust to the ever-changing requirements of the business. Furthermore, the retailer could now make better sense of the information flowing through the business and make better strategic decisions through the insights. The retailer could now manage the entire business from a single platform that combines various solutions to get the best outcomes.

SAP S/4 HANA MIGRATION SIMPLIFYING COMPLEX RETAIL OPERATIONS

Migrating to SAP S/4 HANA can be beneficial for a retail business in various ways. A few of such advantages are:

- **Better management of the inventory:** The powerful ERP can help retail businesses streamline the management of their inventory. The solution is even helpful in minimizing the cost of managing the inventory. Get access to updated information and data about the inventory in real-time.
- **Enhancing the efficiency and performance of the business:** The fast delivery offered by SAP S/4 HANA is very helpful in enhancing the pace of operations of the business. Teams can carry out various tasks at once and run each task as many times as required in order to generate better output.
- **Simplification of business operations:** SAP S/4 HANA helps improve reliability based on data and simplifies the management administration aspects of the business. The ERP wastes less time on settling issues and more time on FI and CO-related dealings.





Sports equipment retailer enjoys 20% reduction inventory cost after migration to SAP HANA S/4

CASE STUDY:1

ABOUT CUSTOMER

The largest independent online sports store located in Norway, the client deals in first-rate branded sports gear. The gears sold by the client are perfectly appropriate for the cold climate & beautiful landscape of Scandinavia. The client was in need of a robust solution that would help them provide customers with a top-notch online shopping experience.

FOCAL POINTS OF THE PROJECT

- Enhance the visibility of the inventory
- Facilitate seamless management of seasonal products
- Provide customers with the perfect mixture of sports gear, equipment, and clothing
- Use business intelligence to get better insights and enhance the growth of the organization

THE FIX

The unique functionalities of the SAP S/4 HANA helped the client enhance the visibility of the entire inventory. Migrating to SAP S/4 HANA helped the client to maintain the perfect mix of seasonal products for the customers. The in-memory data architecture paired with the smart data access technology helped the client to take better leverage the business intelligence.

PIVOTAL BENEFITS

- The state-of-the-art online shopping experience for the customers

- Effective management of the inventory without any hassle resulting in a better profit margin
- Better decisions with vital insights generated by the solution
- Easy access to the account details and preferences of customers

PRE MIGRATION ARCHITECTURE

- Lack of good and visible online presence
- Ineffective management of inventories
- Inaccurate insights resulting in bad strategic decisions
- Unstable growth of the overall business

MAJOR CHALLENGES

- The unfavorable online shopping experience for customers
- Dreadful management of the inventory
- Inaccurate and erroneous insights

ACHIEVEMENTS

- Better visibility of the inventory leading to an increase in profit
- Accurate and correct insights driving better strategic decisions
- Seamless migration to SAP S/4 HANA



Migration to SAP S/4 HANA results in optimization of operations to scale the business

CASE STUDY:2

ABOUT CUSTOMER

One of the largest retailers of fashionable clothing spread across the Southeast Asian region, the client provides its customers with a wide range of products to choose from. Our client showcases apparels of well-known brands such as Mango and Nike as well as their own in-house brands. Currently, the client is running its operations in various major markets in the region.

FOCAL POINTS OF THE PROJECT

- Leverage the capabilities of automation
- Syncing the movement of the inventory
- Streamlining the flow of data

THE FIX

With a focus on enhancing the customer experience, the client was able to expand their operation in various different locations. Migration to SAP S/4 HANA has enabled the client to facilitate effective management of the inventory and drive enhanced customer experience. The client now enjoys an automated flow of orders into the SAP system that is integrated with the internal operating systems and external logistics partners.

PIVOTAL BENEFITS

- Reduction in both costs and efforts
- Enhanced Security and compliance

- Access to customer insights in real-time
- Increased efficiency throughout all business processes

PRE MIGRATION ARCHITECTURE

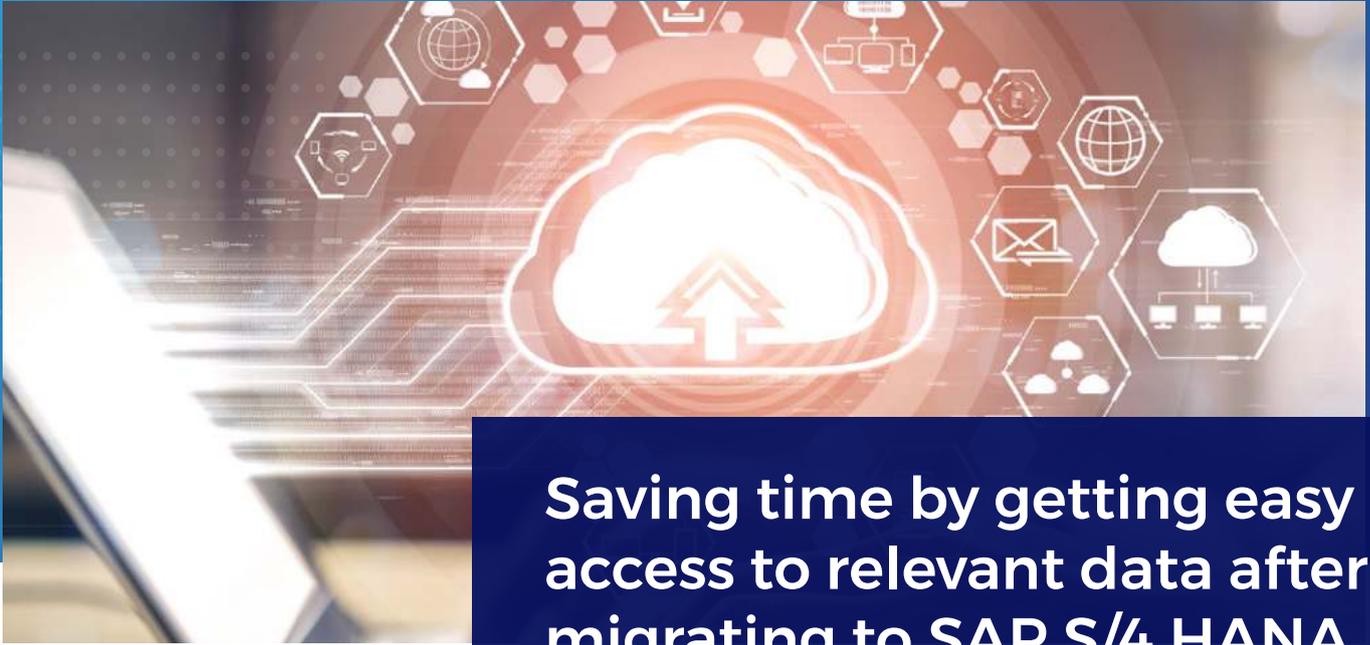
- Lousy customer experience resulting in unsatisfied customers
- Poor encryption and security of data and information
- Lack of access to better insights

MAJOR CHALLENGES

- Inaccurate insights causing a delay in the decision-making process
- Implementing automation into different aspects of the business
- Reducing the overall cost of carrying out business operations

ACHIEVEMENTS

- Better and secured storage to critical business data
- Books are updated on daily basis with better visibility into the cash flow
- Making well calculated and informed decisions with real-time insights
- Easy management of backend processes with the help of automation



Saving time by getting easy access to relevant data after migrating to SAP S/4 HANA

CASE STUDY:3

ABOUT CUSTOMER

The client is a retailer of customer products dealing especially in sporting gear. The business of the client was founded in the year 1999 in Mexico and is one of the leaders in sportswear eCommerce in the country. The client is now selling goods both online and in more than 150 physical stores spread across the country.

FOCAL POINTS OF THE PROJECT

- Keep track of all operational and financial data with ease
- Use valuable insights to enhance the growth of the business
- Establish better control and governance over business operations

THE FIX

The real-time capabilities of SAP S/4 HANA fit perfectly with the requirements of the client. The analytics capabilities of the solution provided the client with better insights that helped them make informed strategic decisions. Consolidation and validation of data became an easy process resulting in saving a lot of valuable time for the client.

PIVOTAL BENEFITS

- Access to real-time and accurate business intelligence

- Enhanced performance and visibility throughout the organization
- Reduction in the total cost of ownership
- Increasing the efficiency of business operates

PRE MIGRATION ARCHITECTURE

- Outdated Enterprise Resource Planning system
- Lacked the financial accountability and control needed to support the growth of the business
- Inadequate tracking and visibility of business operations

MAJOR CHALLENGES

- Seamless operation with core business processes
- Greater emphasis on control and governance of the financial processes

ACHIEVEMENTS

- Liberty to conduct business anywhere through various SAP Fiori applications
- Minimized business downtime
- Enhanced and seamless operations resulting in reducing the month-end close by about 33% of the previous close time
- Better transparency of the financial operations within the organization



CONCLUSION

As we all know by now, SAP has set up a deadline of 2025 for all businesses to migrate to the new and better SAP S/4 HANA system. Even though migration to the SAP S/4 HANA system is no easy task, yet it is assured that all the efforts put in the process of migration will all be worth it in the long run of the business.

Businesses must take this opportunity to transform and update all their business processes as well as the electronic systems in the business. This will help the business to be in the best possible state in the near future.



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